



# REC Limited A Maharatna Company

#### **Investor Presentation**

Performance Highlights Q2 and H1 FY 23

More than Five Decades of RELENTLESS GROWTH



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### **REC Overview**





Awarded

BEST PSU -FINANCIAL SERVICES

> by Dun & Bradstreet



Ranked

48th

in Fortune India 500 Occupies Strategic Position in the Growth and development of the Power Sector across India Unique and close relationship with all major players – Public & Private - in Indian Power sector

Experienced Management Team With Sector Expertise

**Key Strengths** 

Strong Fundamentals and Profitable Business

> Highest Domestic Rating of "AAA"; International Ratings of "Baa3" & "BBB-" from Moody's and Fitch respectively

Registered as NBFC, PFI and IFC with RBI and a Notified Institution to issue 54EC Bonds

Nodal Agency for major Govt. of India's power sector programmes – RDSS, Saubhagya, DDUGJY, etc.

Major Player in Renewable Energy segment and creation of India's Green Energy Corridor



### The jewel that illuminates the nation shines even brighter



## REC IS NOW A MAHARATNA COMPANY



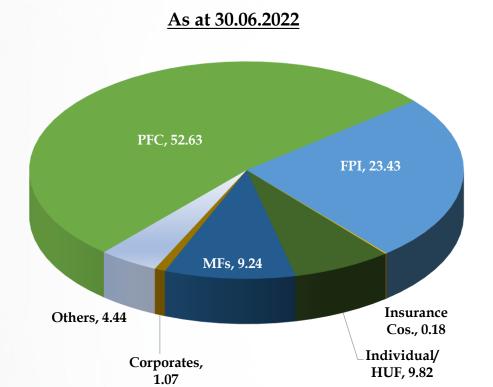
## "Accorded Maharatna Status on 21st September 2022".

Maharatna - Business advantages.

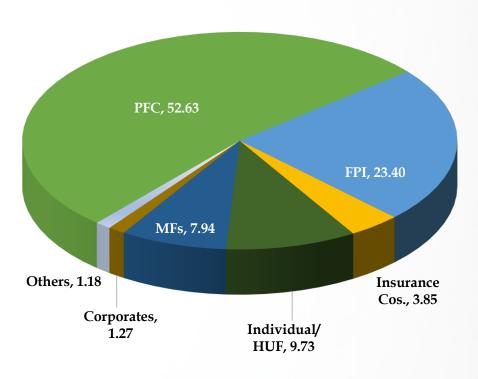
- ✓ Give greater operational & financial autonomy.
- ✓ Allows strategic investments by incorporating JVs, Subsidiaries and M&A activities in India and abroad.
- ✓ Accelerating growth and supporting Govt's vision for power sector.



### **Shareholding Pattern**



#### As at 30.09.2022



Foreign Portfolio Investors (FPIs) have stayed invested in REC and consistently held more than 20% of REC's equity shares.



### **Shareholders Outlook**

#### Top 10 Shareholders as at September 30, 2022

Rank	Particulars	Shareholding (%)
1	Power Finance Corporation Ltd	52.63
2	HDFC Trustee Company Ltd	6.94
3	The WindAcre Partnership Master Fund LP	4.35
4	Life Insurance Corporation Of India	2.67
5	The Prudential Assurance Company Limited	1.15
6	India Capital Fund Limited	0.78
7	Vanguard Emerging Markets Stock Index Fund	0.71
8	Vanguard Total International Stock Index Fund	0.65
9	HDFC Life Insurance Company Limited	0.63
10	Dimensions Group INC.	0.50
	TOTAL	71.01

#### Dividend Payout as a % of Equity Share Capital



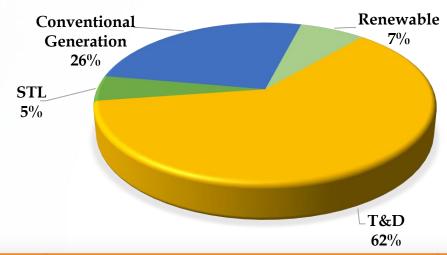
Declared 1<sup>st</sup> Interim Dividend of ₹ 5/- per share for FY 2022-23 and 9<sup>th</sup> November, 2022 fixed as Record Date







## Sanctions - Composition Sector-wise breakup of Sanctions in H1 FY 23



**Total Sanctions** during the H1 FY23 ₹ 144,784 crores

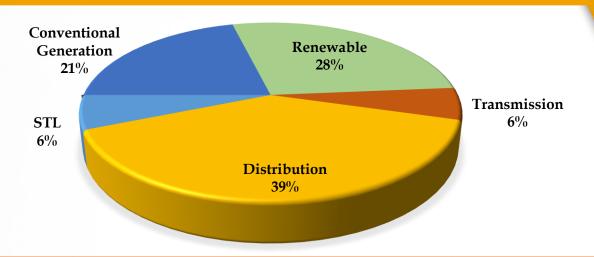
(₹ in Crores)

	12M				Q2			H1						
Discipline-wise	FY 20	%	FY 21	%	FY 22	%	FY 22	%	FY 23	0/0	FY 22	%	FY 23	%
Conventional Generation (including Power Infra Projects)	57,362	52	44,301	28	16,081	30	3,185	19	2,330	3	8,246	24	37,992	26
Renewables	7,026	6	18,212	12	14,734	27	7,114	41	678	1	9,925	29	10,563	7
T&D	44,555	40	91,768	59	22,135	41	6,899	40	79,868	94	16,301	47	88,866	62
STL	1,965	2	540	1	1,471	2	-	-	2,013	2	-	-	7,363	5
<b>Total Sanctions</b>	110,908	100	154,821	100	54,421	100	17,198	100	84,889	100	34,472	100	144,784	100

During Q2 FY 2022-23, projects sanctioned under T&D include Late Payment Surcharge (LPS) of ₹ 54,809 crores and Revolving Bill Payment Facility (RBPF) of ₹ 20,853 crores.



## आर ईसी REC असीमित ऊर्जा, अनन संपावनाएँ Endless energy. Infinite possibilities.



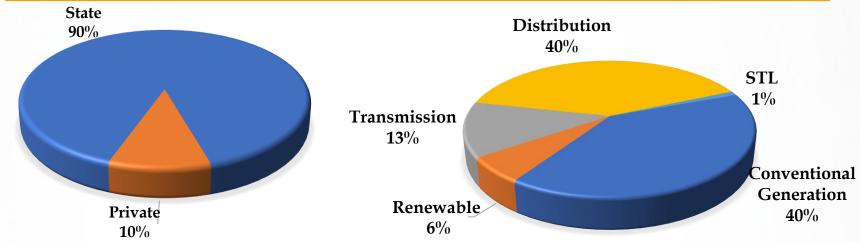
**Total Disbursements** during the H1 FY23 ₹ 30,269 crores

(₹ in Crores)

Discipline-wise			12M					Q	2			Н	1				
Discipilite-wise	FY20	%	FY21	%	FY 22	%	FY 22	%	FY 23	%	FY 22	%	FY 23	0/0			
Conventional	28,488	38	28,876	31	20,750	32	4,730	22	4,486	25	8,687	24	6,393	21			
Generation	20,100	20,100	20,100	20,100	30	20,010	J1	20,700	92	4,7 00		1,100	20	0,007	<b>4</b> 1	0,373	<b>41</b>
Renewable	10,778	14	3,259	4	3,405	5	531	2	2,277	13	1,585	4	8,334	28			
- Large Hydro > 25 MW	5,353	7	810	1	581	1	42	-	1,097	6	145	-	1,223	4			
- Other Than Large Hydro	5,425	7	2,449	3	2,824	4	489	2	1,180	7	1,440	4	7,111	24			
Transmission	9,003	12	6,522	7	7,192	11	1,277	6	791	4	4,432	12	1,756	6			
Distribution	25,318	33	53,490	58	28,726	45	14,742	68	9,967	56	18,485	50	11,918	39			
STL	2,080	3	840	1	4,078	6	450	2	306	2	3,635	10	1,868	6			
Total Disbursements	75,667	100	92,987	100	64,151	100	21,730	100	17,827	100	36,824	100	30,269	100			



### **Outstanding Loans - Composition**



(₹ in Crores)

				As	at				
Discipline-wise	31 <sup>st</sup> March	31 <sup>st</sup> March 2020		2021	31 <sup>st</sup> March	2022	30 <sup>th</sup> September 2022		
	Amount	%	Amount	%	Amount	0/0	Amount	0/0	
State	2,84,644	88	3,38,810	90	3,50,456	91	3,54,673	90	
Private	37,781	12	38,608	10	34,915	9	39,759	10	
Total	3,22,425	100	3,77,418	100	3,85,371	100	3,94,432	100	
Conventional Generation	1,40,105	43	1,57,951	42	1,56,724	41	1,57,495	40	
Renewable	19,379	6	21,094	5	18,824	5	25,418	6	
- Large Hydro > 25 MW	7,969	2	8,338	2	8,421	2	8,834	2	
- Other than Large Hydro	11,410	4	12,756	3	10,403	3	16,584	4	
Transmission	51,004	16	50,216	13	51,407	13	49,750	13	
Distribution	1,11,039	34	1,47,781	39	1,56,355	41	1,59,508	40	
STL	898	-	376	-	2,061	1	2,261	1	



### **Asset Diversification -PAN India Presence**

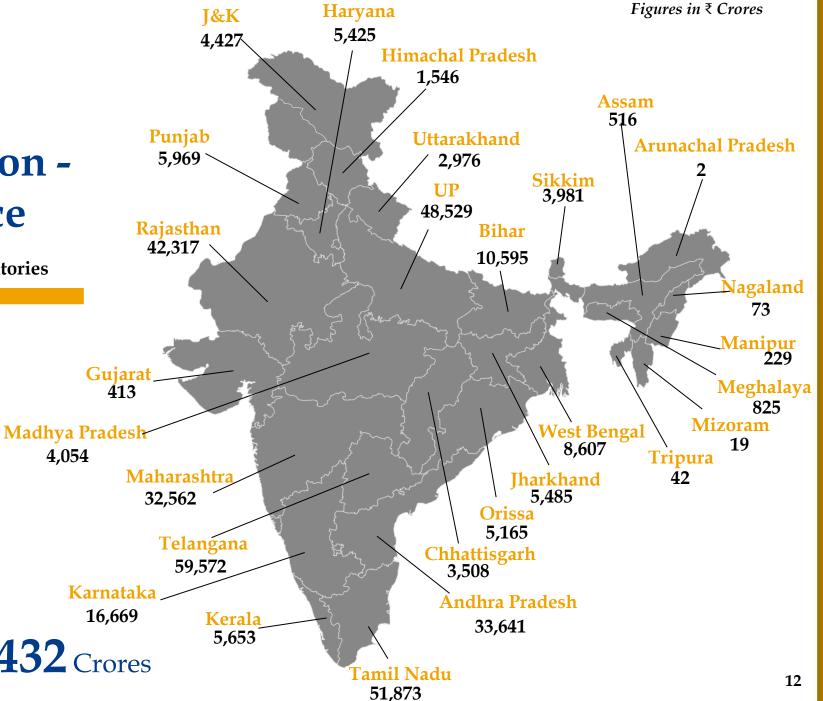
**Lending across 27 States and 2 Union Territories** 

**State Sector Borrowers** 

₹ **3,54,673** Crores

**Private Sector Borrowers** 

₹ **39,759** Crores



Total Loan Outstanding ₹3,94,432 Crores



### **Outstanding Loans - Loan Concentration**

#### Major Borrowers (as at September 30, 2022)

S. No.	Top Ten Borrowers	Amount Outstanding (₹ in Crores)	% of Total Loan Assets
1	Tamil Nadu Generation and Distribution Corporation Limited	37 <b>,</b> 454	9.50%
2	Uttar Pradesh Power Corporation Limited	19,896	5.04%
3	Telangana State Power Generation Corporation Limited	16,698	4.23%
4	Maharashtra State Electricity Distribution Company Limited	16,040	4.07%
5	Maharashtra State Power Generation Company Limited	13,832	3.51%
6	Kaleshwaram Irrigation Project Corporation Ltd	12,743	3.23%
7	Rajasthan Rajya Vidyut Utpadan Nigam Limited	12,241	3.10%
8	Telangana State Water Resources Infrastructure Development Corporation Limited	12,096	3.07%
9	Tamil Nadu Transmission Corporation Limited	12,022	3.05%
10	Andhra Pradesh Power Generation Corporation Limited	10,649	2.70%
	Total	1,63,671	41.50%

Well-diversified asset portfolio with Top 10 borrowers accounting for ~42% of current loans.

No slippage in Top 10 accounts

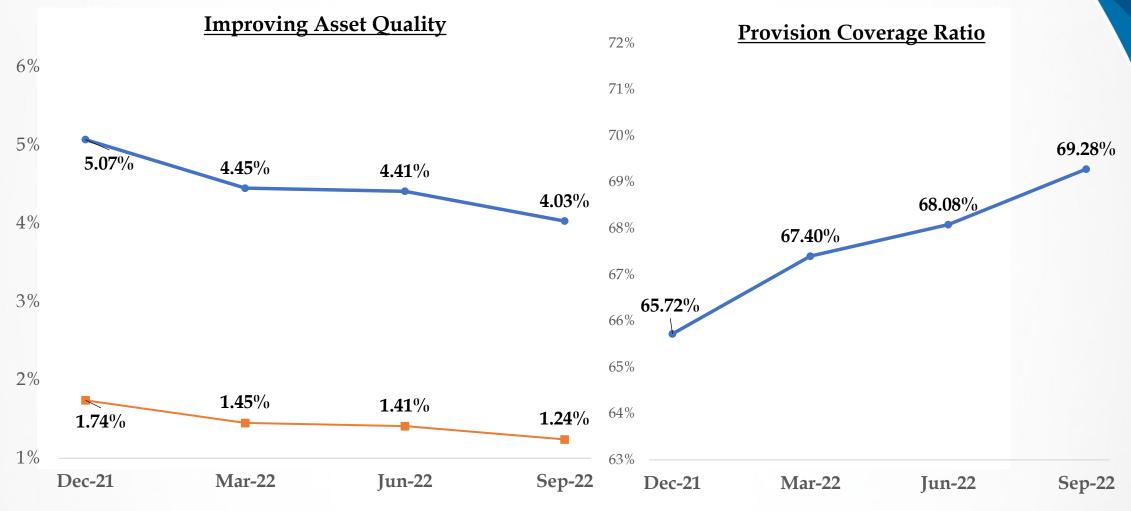


## **Asset Quality**





### Asset Quality as at September 30, 2022



**─**Gross Credit-impaired Assets% —Net Credit-impaired Assets%



### Loan Portfolio as at September 30, 2022

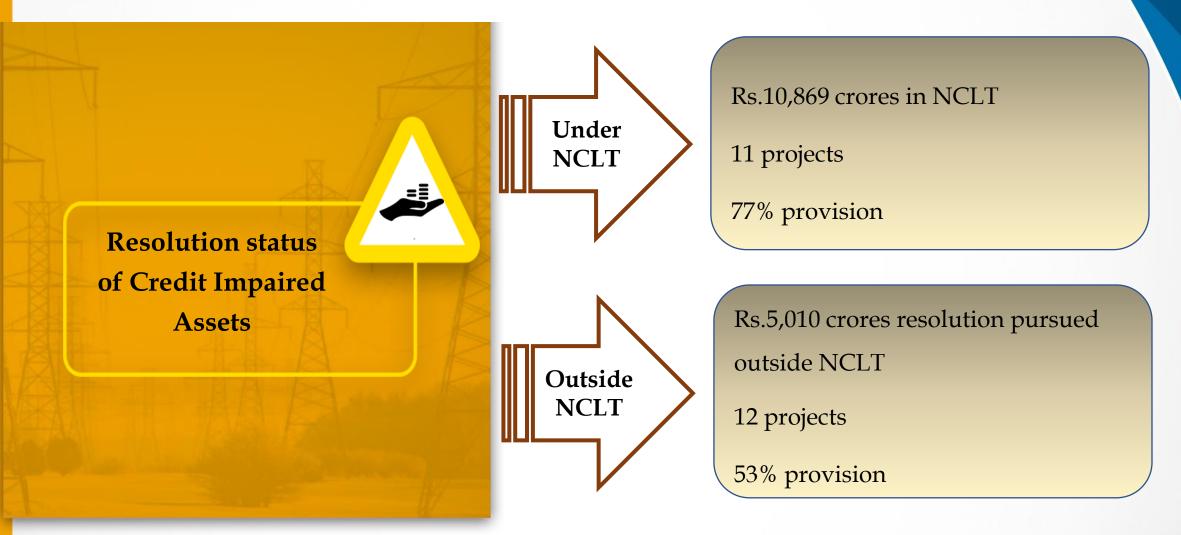
Figures : ₹ in Crores

		Credit Impaired Assets (Stage – III)				Total		
Particulars	Loan O/s	O/s	ECL	Provision coverage ratio (%)	O/s	ECL	Provision coverage ratio (%)	ECL*
State Sector								
- Generation	1,35,480	-	-	-	1,35,480	988	0.73	988
- Large Hydro > 25 MW	8,308	-	-	-	8,308	50	0.60	50
- Other than large hydro	2,419	-	-	-	2,419	30	1.25	30
- Distribution	1,59,508	-	-	-	1,59,508	2,453	1.54	2,453
- Transmission	46,697	-	-	-	46,697	188	0.00	188
-STL	2,261	-	-	-	2,261	10	0.46	10
<b>Total State Sector</b>	354,673	-	-	-	354,673	3,719	0.78	3,719
Private Sector								
- Generation	22,017	15,785	10,967	69.48	6,231	<b>7</b> 1	1.14	11,038
- Large Hydro > 25 MW	525	35	11	30.95	490	10	1.95	20
- Other than large hydro	14,166	59	22	38.15	14,106	512	3.63	534
- Transmission	3,053	-	-	-	3,053	22	0.71	22
<b>Total Private Sector</b>	39,759	15,879	11,000	69.28	23,880	614	2.57	11,614
<b>Grand Total</b>	394,432	15,879	11,000	69.28	378,553	4,333	1.14	15,333

<sup>\*</sup>In addition to the above, Reserves available in the form of Reserve for Bad & Doubtful debts u/s 36(1)(viia)(c) of the Income Tax Act, 1961, Reserve fund u/s 45-IC of RBI Act amounting to ₹ 6,849 crores.



#### **Credit Impaired Assets - Resolution Status**



During Q2 FY23, two Credit Impaired Assets totaling to ₹ 1,243 crores have been successfully resolved under Insolvency and Bankruptcy Code (IBC)



## **Borrowing Profile**

#### **Domestic Credit Ratings for Long Term Borrowings**









#### **International Issuer Ratings**

FitchRatings

"BBB-"

Moody's

"Baa3"



### **Outstanding Borrowings**

(₹ in Crores)

	As at								
Particulars	31 <sup>st</sup> March 2020 31 <sup>st</sup> March 2021		31 <sup>st</sup> March 2022	30 <sup>th</sup> September 2022					
	Amount	Amount	Amount	Amount	%				
Corporate Bonds	158,148	179,989	152,692	146,582	44				
Foreign Currency Borrowings	44,380	47,487	65,957	70,950	21				
FCNR (B) Loans	6,973	5,329	9,855	11,010	3				
Capital Gain Bonds	22,376	18,122	25,438	31,058	9				
Tax Free Bonds	12,648	12,648	11,809	11,809	4				
Commercial Papers	2,925	-	-	-	-				
Loans from Banks, FIs, NSSF, etc.	32,650	58,925	61,089	66,837	19				
Infra Bonds	16	11	4	4	-				
Grand Total	280,116	322,511	326,844	338,250	100				

<sup>~ 88%</sup> of foreign currency exposure with remaining tenure upto 5 years hedged till maturity.



### **Funds Raised During The Period**

(₹ in Crores)

Category		12M		Q	22	H1	
Cutegory	FY20	FY21	FY22	FY22	FY23	FY22	FY23
(A) <u>Long Term</u>							
Capital Gains Bonds	6,157	5,312	7,316	1,816	2,953	3,104	5,623
Institutional Bonds/ Subordinate Debt	42,713	48,660	9,080	-	2,738	4,000	2,738
Loans from Banks/FIs/ NSSF	14,725	21,053	25,850	4,250	7,240	8 <i>,</i> 750	9,390
Foreign Currency Borrowings	12,403	14,847	19,683	7,437	2,790	7,868	3,568
Total (A)	75,998	89,872	61,929	13,503	15,721	23,722	21,319
(B) Short Term							
FCNR (B) Loan	5,599	5,822	10,495	-	-	6,176	6,017
Commercial Papers	6,029	-	2,000	-	-		
Loans from Banks (Tenor more than 6 months)	2,750	3,550	3,950	500	1,150	3,350	1,150
Total (B)	14,378	9,372	16,445	500	1,150	9,526	7,167
Total (A + B)	90,376	99,244	78,374	14,003	16,871	33,248	28,486



### Funds Raised During The Period (Long Term)





### Financial Highlights





### **Key Financial Highlights for H1 FY23**

- **□** Total Income stands at ₹ 19,417 crores.
- **□** Net Profit stands at ₹ 5,176 crores (**↑** 4% YoY).
- **□** Loan book reached to ₹ 3.94 lakh crores (**↑**2% YoY)
- ☐ Assets Quality improved with Net Credit impaired Assets at 1.24% (vs. 1.52% YoY)
- ☐ Provision Coverage Ratio against Credit impaired assets stands at 69.28%
- □ Net-worth stands at ₹ 53,457 crores (**12**% YoY)
- ☐ Capital Adequacy Ratio at 25.15% (Tier I : 22.13% & Tier II : 3.02%)



### Standalone Statement of Profit & Loss

**₹** in Crores

Dout! outous	Q	2	H1			
Particulars	FY 22	FY 23	FY 22	FY 23		
Interest Income on Loan assets	9,724	9,688	19,161	19,062		
Less: Finance Costs **	5,564	5,730	11,160	11,112		
Net Interest Income	4,160	3,958	8,001	7,950		
Other Operating Income	190	44	340	100		
Net notional gain/ (loss) on fair value changes	125	207	44	238		
Other Income	40	9	44	17		
Total Income (Net of Finance Cost)	4,515	4,218	8,429	8,305		
Less: Translation/transaction exchange loss/(gain)	(78)	457	213	936		
Less: Other costs *	92	108	176	272		
Less: Impairment on financial instruments	1,119	224	1,900	728		
Profit Before Tax	3,382	3,429	6,140	6,369		
Less: Tax Expense	643	701	1,155	1,193		
Profit After Tax	2,739	2,728	4,985	5,176		
Add: Other Comprehensive Income/(Loss)	(12)	(813)	47	(1,486)		
Total Comprehensive Income/(Loss)	2,727	1,915	5,033	3,690		

<sup>• \*</sup>Other Costs include Employee Benefit Expenses, CSR Expenses, Depreciation & amortization expense and Other Expenses

<sup>• \*\*</sup>Finance Costs includes fees and commission expense.



### Statement of Assets and Liabilities

**₹** in Crores

Particulars	As at 31.03.2022	As at 30.06.2022	As at 30.09.2022
Assets			
(A) Financial Assets	406,417	409,302	<u>419,846</u>
Cash and bank balances	2,422	1,325	4,511
Derivative financial instruments	5,510	6,577	7,437
Loans (Ind-AS)	371,931	374,578	380,964
Investments	2,158	2,102	2,541
Other financial assets	24,396	24,720	24,394
(B) Non-Financial Assets	<u>3,996</u>	<u>4,365</u>	<u>4,598</u>
Current tax assets (net)	179	252	260
Deferred tax assets (net)	3,135	3,432	3,656
Fixed Assets	634	628	627
Other non-financial assets	48	53	56
Total Assets (A+B)	410,413	413,667	424,444
Liabilities			
(C) <u>Financial Liabilities</u>	<u>359,231</u>	<u>360,484</u>	<u>370,636</u>
Derivative financial instruments	553	1,258	1,245
Borrowings (Ind-AS)	333,102	334,253	343,794
Other financial liabilities	25,576	24,973	25,597
(D) Non-Financial Liabilities	<u>196</u>	<u>583</u>	<u>351</u>
(E) Net Worth	<u>50,986</u>	<u>52,600</u>	<u>53,457</u>
Equity Share Capital	1,975	1,975	2,633
Instruments entirely equity in nature	558	558	558
Other equity	48,453	50,067	50,266
Total Equity & Liabilities (C+D+E)	410,413	413,667	424,444



## अार ईसी Key Ratios

Particulars	Q	2	H1		
Particulars	FY 22	FY 23	FY 22	FY 23	
Yield on Loan Assets (%)	10.49	9.98	10.41	9.99	
Cost of Funds (%)	6.85	7.07	6.94	6.99	
Interest Spread (%)	3.64	2.91	3.47	3.00	
Net Interest Margin (%)	4.41	3.73	4.22	3.75	
Return on Net Worth (%)	23.44	20.58	21.87	19.82	
Interest Coverage Ratio (Times)	1.61	1.60	1.55	1.57	
Debt Equity Ratio (Times)	6.84	6.28	6.84	6.28	
Earnings per Share* (Annualised)	41.60	41.44	37.86	39.32	
Book Value Per Share*	181.40	203.01	181.40	203.01	

Yield = Ratio of interest income on interest bearing Loan Asset to daily average of interest earning loan assets

Cost of funds = Ratio of finance costs + (gain)/loss on Translation/transaction + Fees & Commission Expenses to daily average of borrowings *Interest Spread* = Yield minus Cost of Funds

Net Interest Margin = Ratio of net interest income + gain/ (loss) on Translation/transaction to daily average of interest earning loan assets

*Interest Coverage Ratio = Ratio of PBIT to Finance Cost + Fee & Commission Expense* 

Debt Equity = Ratio of Total Borrowings (net of cash & cash equivalents) to Net Worth

Return on Average Net worth = Ratio of PAT to average Net Worth

\*Bonus Adjusted



## Thank You



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