

# **REC Limited**

**A Maharatna Company** 

# INVESTOR PRESENTATION

PERFORMANCE HIGHLIGHTS Q2 & H1 FY 2024-25





































# REC ON OVERVIEW

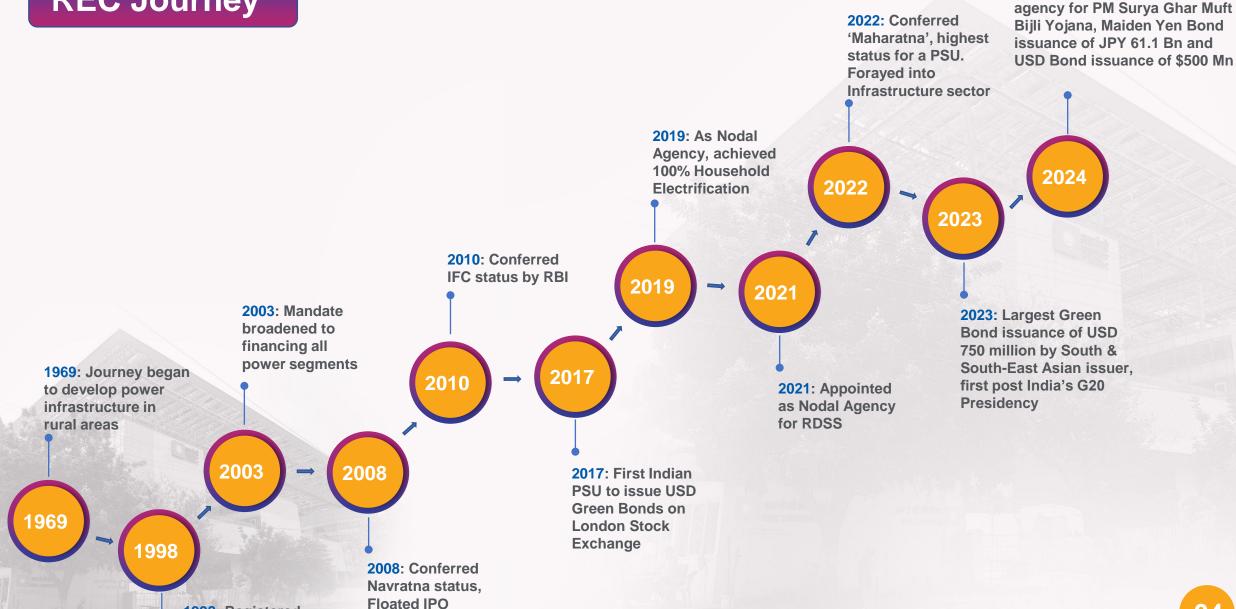
- REC Journey
- Key Strengths
- Government's Trusted Arm
- Maharatna Status
- Forayed into Infra Sector
- Shareholders Outlook
- Shareholders Outlook cont...
- Awards and Accolades

### **REC Journey**

1998: Registered

as NBFC with RBI

subscribed 27 times



2024: Appointed as National

programme implementing

# **Key Strengths**



Experienced Management Team with Sector Expertise

Nodal Agency for major Govt. of India's power sector programmes – RDSS, Saubhagya, DDUGJY, Rooftop Solar (RTS) etc.

Highest Domestic Rating of "AAA"; International Ratings of "Baa3" & "BBB-" from Moody's & Fitch respectively at par with Sovereign rating`

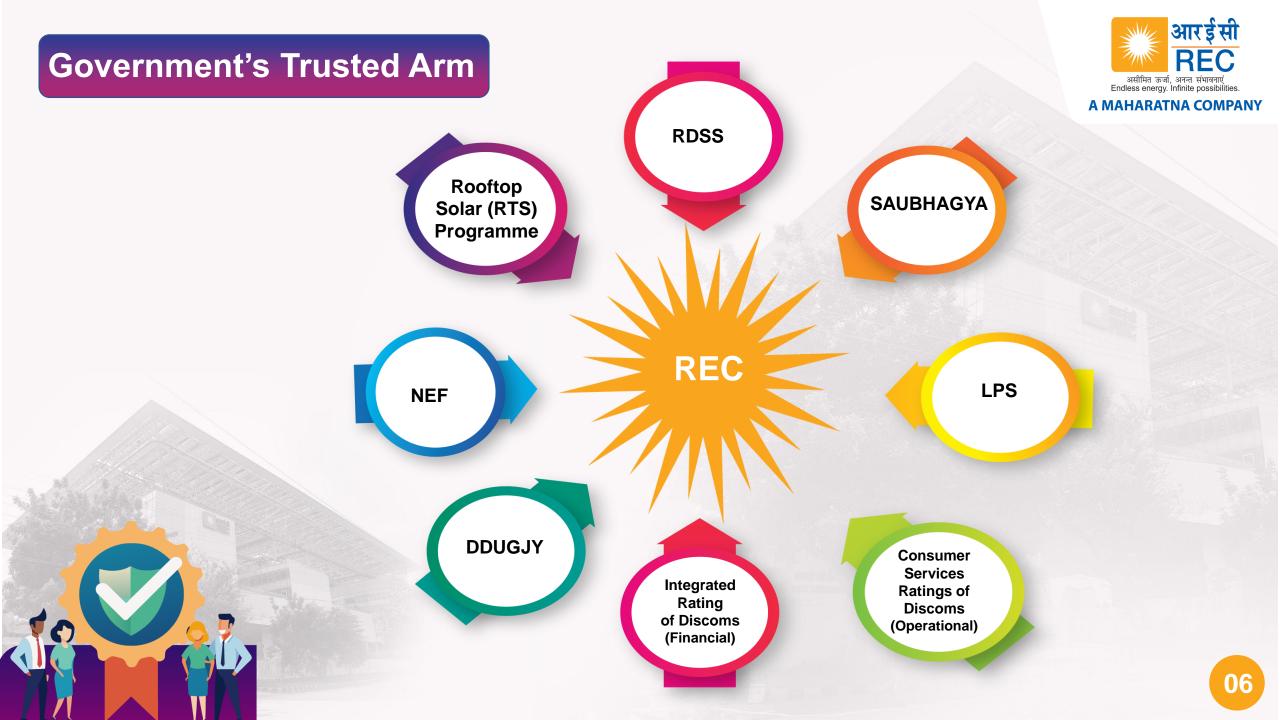
Strong Fundamentals and Profitable Business with Stable Margins leading to Strong Profitability

'Maharatna' Company
and a strategic player in
the Indian Power,
Infrastructure and
Logistics Sector

Diversified Asset Base with robust Access to Diversified Funding Sources

Occupies Strategic Position in the Growth and development of the Power Sector and a major player In Renewable Energy segment and creation of India's Green Energy Corridor

Healthy Asset Quality with adequate provisioning coverage ratio



# Maharatna Status (accorded in FY 2022-23)





# REC is amongst the Coveted Few Indian PSUs



#### **Maharatna**

- Highest rank for top-performing PSUs in India
- Total of 14 PSUs accorded this status



#### Navratna

- 2nd highest rank of top-performing PSUs in India
- Total of 24 PSUs accorded this status



#### Miniratna I

- 3rd highest rank of PSUs in India
- Total of 51 PSUs accorded this status



#### Miniratna II

- 4th rank of PSUs in India
- Total of 11 PSUs accorded this status

#### Maharatna – Business advantages



Gives greater operational & financial autonomy



Allows strategic investments by incorporating JVs, Subsidiaries and M&A activities in India and abroad



Accelerating growth and supporting Govt's vision for power sector

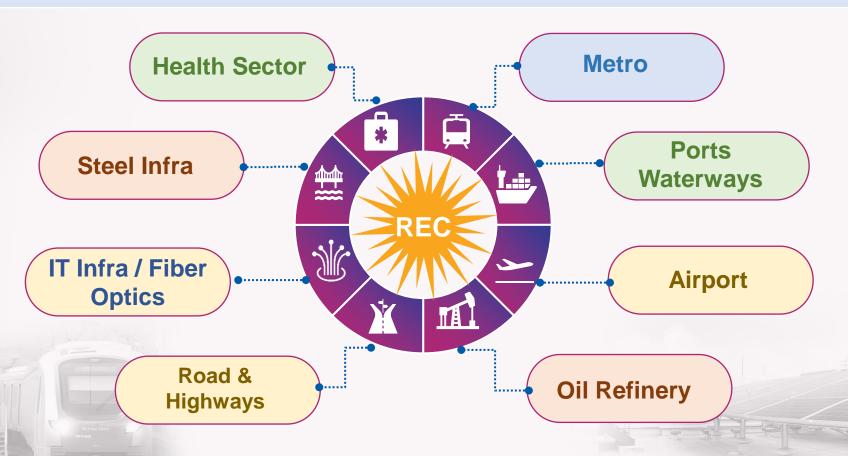


# **Forayed into Infra Sector:**

For Nation's Accelerated Development



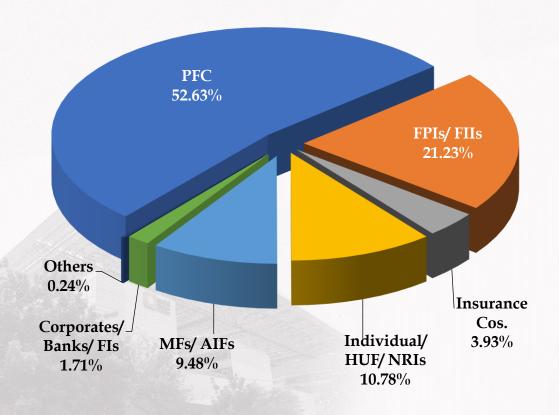
REC has diversified loan portfolio with a mandate of up to 33% loans in the Infrastructure and Logistics sector



#### **Shareholders Outlook**



# **Shareholding Pattern as at 30.09.2024**



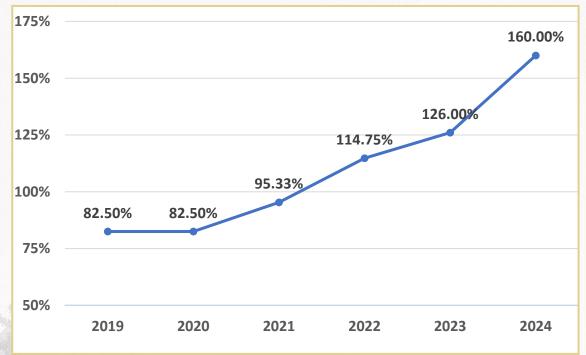
#### Top 10 Shareholders as at September 30, 2024

Rank	Particulars	Shareholding (%)
1	Power Finance Corporation Ltd	52.63
2	Government of Singapore	1.56
3	HDFC Trustee Company Ltd. A/C HDFC Balanced Advantage Fund	1.47
4	Life Insurance Corporation Of India - P&GS Fund	1.35
5	Nippon Life India Trustee Ltd-A/C Nippon India Nifty 500 Equal Weight Index Fund	1.28
6	TATA AIG General Insurance Company Limited	0.77
7	NPS Trust-A/C Aditya Birla Sunlife Pension Fund Scheme Tax Saver-Tier 2	0.77
8	SBI PSU Fund	0.71
9	SBI Life Insurance Co. Ltd	0.67
10	Vanguard Total International Stock Index Fund	0.66
	TOTAL	61.87

#### **Shareholders Outlook Continue...**



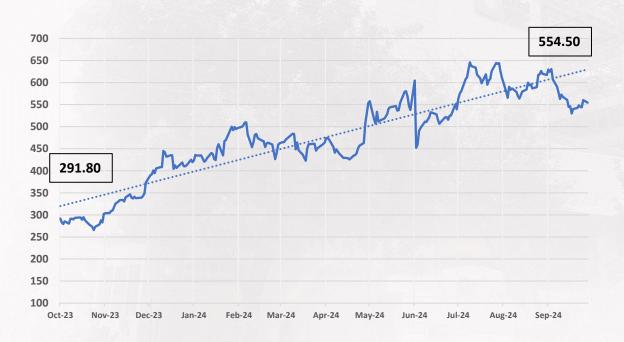
# Dividend Payout as a % of Equity Share Capital Consistently high dividend paying company



- 2<sup>nd</sup> interim dividend declared for Q2 FY 25 of ₹4 per share in addition to 1<sup>st</sup> interim dividend for Q1 FY 25 of ₹3.50 per share, totaling to ₹7.50 (75%) per share of ₹10 each.
- Dividend adjusted for Bonus in the ratio of 1:3 in Aug 2022.
- Actual dividend 110.00%, 110.00%, 127.10% and 153.00% pre bonus for the year 2019, 2020, 2021 & 2022

- Earnings per Share ₹28.28 (Annualized ₹56.56)
- ▶ Book Value per Share ₹276.82

Consistent increase in share price from ₹291.80 as on October 3, 2023 to ₹554.50 as on September 30, 2024, increase of ~ 90% within one year



#### **Awards and Accolades**



Awarded 'Plaque' under 'Financial Services Sector (Other than Banking and Insurance)' category at the ICAI Awards for Excellence in Financial Reporting for FY 2022-23







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# OPERATIONAL PERFORMANCE

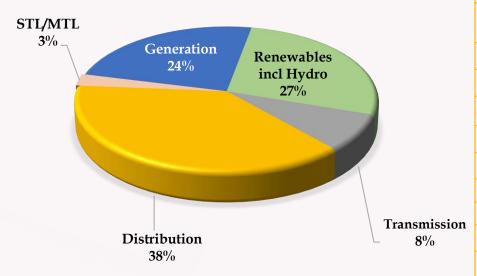
- Sanctions
- Disbursements
- Outstanding loans
- Pan India presence Loan Assets
- Outstanding Loans Major Borrowers

### **Sanctions - Composition**



#### (₹ in crore)

#### **Sector-wise breakup of Sanctions in Q2 FY 25**



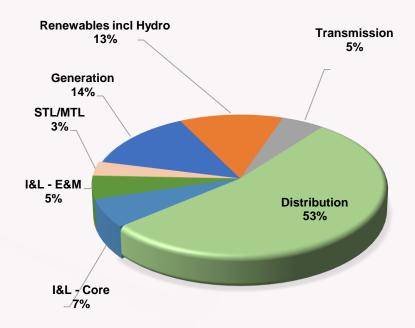
Discipling wise in		Н	11		Q2				12M	
Discipline-wise in	FY 25	%	FY 24	%	FY 25	%	FY 24	%	FY 24	%
Generation	53,879	29	36,604	19	18,326	24	21,085	20	67,112	19
Renewables incl Large Hydro	60,391	32	49,929	25	20,737	27	24,944	24	1,36,516	38
Transmission	13,451	7	13,831	7	6,282	8	7,023	7	19,690	5
Distribution	36,455	19	50,056	25	28,855	38	16,195	15	82,304	23
a) Distribution Capex	20,705	11	24,536	12	16,505	22	13,195	13	41,533	12
b) LPS & LIS *	-	-	13,620	7	-	-	-	-	16,021	4
c) RBPF **	7,750	4	6,000	3	4,350	6	2,500	2	15,350	4
d) Special Loan	8,000	4	5,900	3	8,000	10	5,00	-	9,400	3
I&L - Core ***	19,815	10	36,129	19	-	-	30,319	29	37,455	10
I&L - E&M ****	-	-	3,114	2	-	-	-	-	3,114	1
STL/MTL	5,000	3	5,500	3	2,000	3	4,800	5	12,625	4
Total Sanctions	1,88,991	100	1,95,163	100	76,200	100	1,04,366	100	3,58,816	100

(\*) LPS – Late payment surcharge (\*) LIS – Liquidity infusion scheme (\*\*) RBPF - Revolving Bills Payment Facility (\*\*\*) I&L – Infrastructure & Logistics (\*\*\*\*) Electrical and Mechanical

#### **Disbursements - Composition**



#### Sector-wise breakup of Disbursements in Q2 FY25



Highest ever half yearly disbursement during H1FY25



#### (₹ in crore) H1 Q2 12 M

Dischelles miss	H1				Q2				12 M	12 M	
Discipline-wise	FY 25	%	FY 24	%	FY 25	%	FY 24	%	FY 24	%	
Generation	11,161	12	10,200	13	6,493	14	5,713	14	25,054	16	
Renewables incl Large Hydro	11,297	12	5,843	8	5,946	13	4,309	10	16,024	10	
Transmission	3,917	4	2,969	4	2,474	5	2,132	5	6,566	4	
Distribution	46,017	51	45,947	61	25,303	53	23,536	57	86,291	53	
a) Distribution Capex	3,876	4	4,980	7	1,896	4	3,117	8	9,254	6	
b) LPS & LIS *	5,656	6	17,383	23	2,648	5	7,833	19	23,960	14	
c) RBPF **	36,485	41	23,584	31	20,759	44	12,586	30	53,077	33	
I&L - Core ***	8,828	10	4,690	6	3,075	7	1,085	3	7,676	5	
I&L - E&M ****	4,707	5	3,872	5	2,478	5	3,023	7	9,339	6	
STL/MTL	5,028	6	2,210	3	1,534	3	1,800	4	10,512	6	
Total Disbursements	90,955	100	75,731	100	47,303	100	41,598	100	1,61,462	100	
Increase in H1 FY 25 over H1 FY 24	20%										
Increase in Renewables incl Large Hydro in H1 FY 25 over H1 FY 24	93%										

<sup>\*</sup> LPS – Late payment surcharge \* LIS – Liquidity infusion scheme

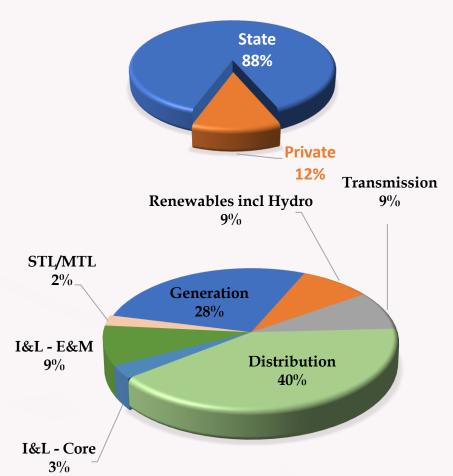
<sup>\*\*</sup> RBPF - Revolving Bills Payment Facility \*\*\* I&L - Infrastructure & Logistics

<sup>\*\*\*\*</sup> Electrical and Mechanical

#### **Outstanding Loans – Composition**



(₹ in crore)



		As at									
Discipline-wise	30 <sup>th</sup> Septemb	er 2024	30 <sup>th</sup> Septemb	er 2023	31 <sup>st</sup> March 2024						
	Amount	%	Amount	%	Amount	%					
State	4,80,818	88	4,29,140	90	4,54,647	89					
Private	65,299	12	45,135	10	54,724	11					
Total	5,46,117	100	4,74,275	100	5,09,371	100					
Generation	1,50,937	28	1,37,556	29	1,45,271	29					
Renewables incl Large Hydro	47,820	9	29,833	6	38,971	8					
Transmission	48,592	9	48,393	10	48,046	9					
Distribution	2,19,990	40	2,10,172	44	2,14,672	42					
a) Distribution Capex	8 <b>4</b> ,150	15	87,668	19	85,515	17					
b) LPS & LIS *	43,511	8	33,468	7	39,317	8					
c) RBPF **	44,486	8	34,930	7	38,420	7					
d) Special Loan	47,843	9	54,106	11	51,420	10					
I&L - Core ***	16,504	3	4,690	1	7,676	1					
I&L - E&M ****	49,308	9	40,925	9	45,875	9					
STL/MTL	12,966	2	2,706	1	8,860	2					
TOTAL	5,46,117	100	4,74,275	100	5,09,371	100					

Loan book has consistently grown at a robust rate of ~15% YoY

(\*) LPS - Late payment surcharge (\*) LIS - Liquidity infusion scheme (\*\*) RBPF - Revolving Bills Payment Facility (\*\*\*) I&L - Infrastructure & Logistics (\*\*\*\*) Electrical and Mechanical



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PAN India presence

loan assets

Lending across 28 States

**State/ Joint Sector Borrowers** 

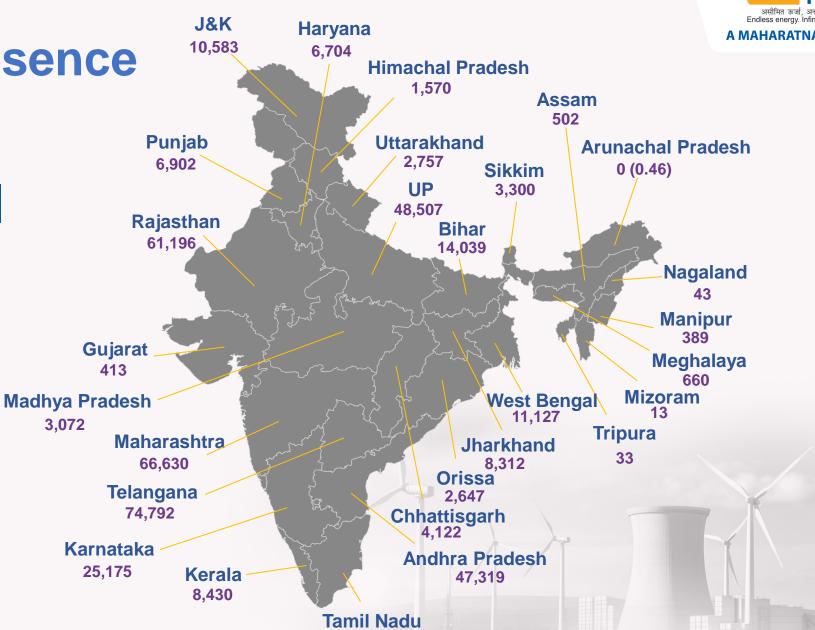
₹4,80,818 crore

**Private Sector Borrowers** 

₹**65,299** crore

**Total Loan Outstanding** 

₹**5**,4**6**,117 crore



71,581

# **Outstanding Loans – Top 10 Major Borrowers**



#### Major State Borrowers (as at September 30, 2024)

S. No.	Top Ten Borrowers	Amount Outstanding (₹ in crore)	% of Total Loan Assets
1	Tamil Nadu Generation and Distribution Corporation Limited	34,472	6.31
2	Maharashtra State Electricity Distribution Company Limited	27,454	5.03
3	Tamil Nadu Power Generation Company Limited	19,197	3.51
4	Kaleshwaram Irrigation Project Corporation Ltd	18,183	3.33
5	Uttar Pradesh Power Corporation Limited	18,087	3.31
6	Telangana State Power Generation Corporation Limited	17,377	3.18
7	Andhra Pradesh Southern Power Distribution Company Limited	16,172	2.96
8	Telangana State Southern Power Distribution Company Limited	15,213	2.79
9	Jodhpur Vidyut Vitran Nigam Limited	15,166	2.78
10	Jaipur Vidyut Vitran Nigam Limited	14,507	2.66
	Total	1,95,828	35.86

- ➤ Well-diversified asset portfolio with Top 10 borrowers accounting for ~36% of the outstanding loans.
- ➤ None of the top 10 borrowers account for more than ~ 7% of the total Loan Book
- > No NPAs in Top 10 accounts ever



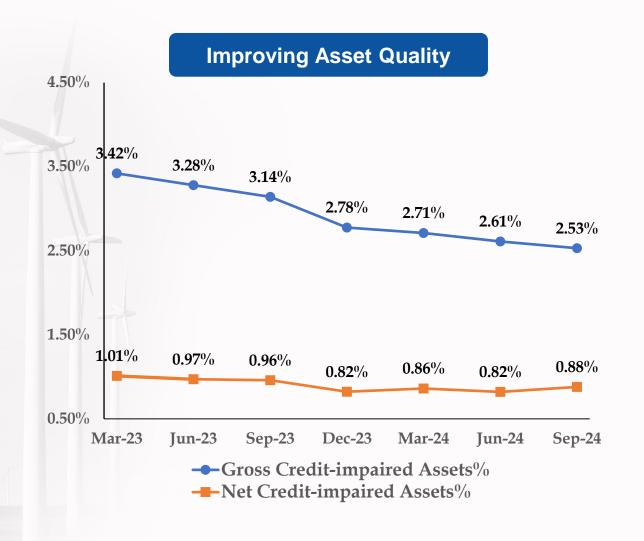


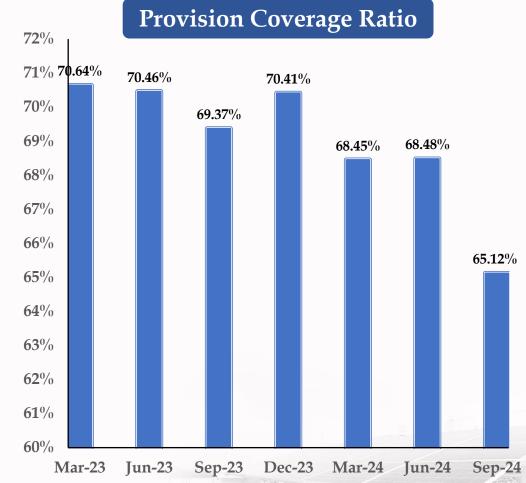
03 ASSET
QUALITY

- Asset quality and provision coverage
- Loan portfolio and ECL provisioning
- Credit impaired assets and resolution status

#### **Asset Quality and provisioning coverage**







# **Loan Portfolio and ECL provisioning**



(₹ in crore)

								(* 5.5.5)
	Loan	Credit Impaired Assets (Stage – III)			Standard			
Particulars	O/s	O/s	ECL	Provision coverage ratio (%)	O/s	ECL	Provision coverage ratio (%) @	Total ECL #
State Sector					İ	ĺ		
-Generation	1,28,690	-	-	-	1,28,690	975	0.76%	975
-Renewables incl Large Hydro	11,267	-	-	-	11,267	101	0.90%	101
-Transmission	44,794	-	-	-	44,794	18	0.04%	18
-Distribution	2,19,990	-	-	-	2,19,990	1,915	0.87%	1,915
a) Distribution Capex	84,150	-	-	-	84,150	549	0.65%	549
b) LPS & LIS *	43,511	-	-	-	43,511	366	0.84%	366
c) RBPF **	44,486	-	-	-	44,486	372	0.84%	372
d) Special Loan	47,843	-	-	-	47,843	628	1.31%	628
-I&L – Core ***	15,215	-	-	-	15,215	7	0.05%	7
-I&L - E&M ****	47,989	-	-	-	47,989	322	0.67%	322
-STL/MTL	12,873	-	-	-	12,873	75	0.58%	75
Total State Sector	4,80,818	-	-	-	4,80,818	3,413	0.71%	3,413
Private Sector								
-Generation	22,247	13,517	8,742	64.67%	8,730	52	0.60%	8,794
-Renewables incl Large Hydro	36,552	307	261	85.02%	36,245	224	0.62%	485
-Transmission	3,798	-	-	-	3,798	14	0.37%	14
-I&L - Core ***	1,290	-	-	-	1,290	1	0.08%	1
-I&F - E&M ****	1,318	-	-	-	1,318	1	0.08%	1
-STL	94	-	-	-	94	-	-	-
Total Private Sector	65,299	13,824	9,003	65.12%	51,475	292	0.57%	9,295
Grand Total	5,46,117	13,824	9,003	65.12%	5,32,293	3,705	0.70%	12,708

# In addition to the above, Reserves available in the form of Statutory Reserve u/s 45-IC of RBI Act and Reserve for Bad & Doubtful debts u/s 36(1)(viia) of the Income Tax Act, 1961 amounting to ₹ 12,319 crore and ₹ 1,105 crore respectively.

<sup>•</sup> LPS – Late payment surcharge \* LIS – Liquidity infusion scheme \*\* RBPF - Revolving Bills Payment Facility \*\*\* I&L – Infrastructure & Logistics \*\*\*\* Electrical and Mechanical

#### **Credit Impaired Assets – Resolution Status**





Resolution status of Credit Impaired Assets



**Under NCLT** 

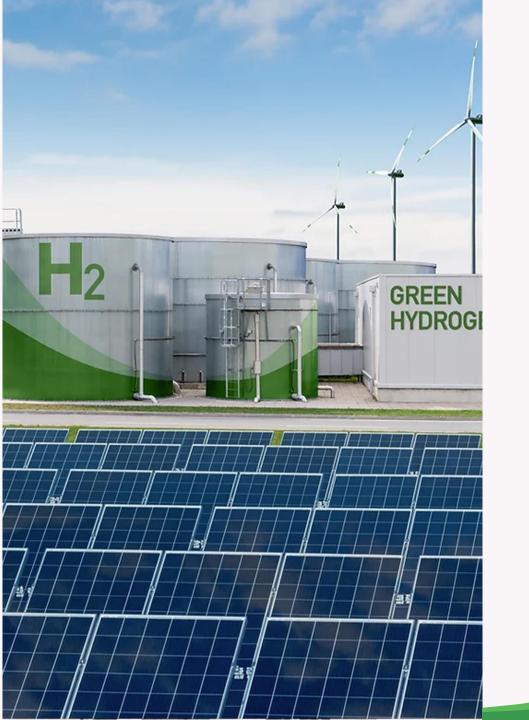


- ₹12,296 crore in NCLT
- 13 projects
- 67% provision

Outside NCLT



- ₹1,528 crore resolution pursued outside NCLT
- 4 projects
- 50% provision





04

# BORROWING PROFILE

- Credit ratings for long term borrowings
- Outstanding borrowings
- Funds raised during the period

# **Credit Ratings for Long Term Borrowings**



#### **Long-term International Ratings**

# Moody's

#### Baa3 (Stable)-Key Highlights

- REC Limited (REC) remains strategically important to the Indian power sector and plays a key role in implementing the central government policy initiatives.
- ✓ REC finances all segments of domestic power infrastructure projects, covering transmission, distribution and generation facilities throughout the country, with a focus on rural electrification projects.



#### **BBB- (Stable)–Key Highlights**

REC remains an important governmentrelated entity (GRE) due to its strategic role in supporting India's power sector. Hence, Fitch believes the government has strong incentive to provide extraordinary support to REC, if needed.



#### **Japan Credit Rating Agency**

#### BBB+ (Stable)-Key Highlights

REC plays a very important role in the implementation of the Government of India's (GOI) power sector plans. The ratings strongly reflect the country's creditworthiness and are in line with the Republic of India's Long-term Issuer Ratings (FC: BBB+/Stable and LC: BBB+/Stable). It is based on REC's strong capital and personal relationship with GOI, its important position as an institution that financially supports the development of power infrastructure across India, and its strong integration with GOI, supported by its position as a Nodal agency for power policy initiatives in India.

#### **Long-term Domestic Ratings**











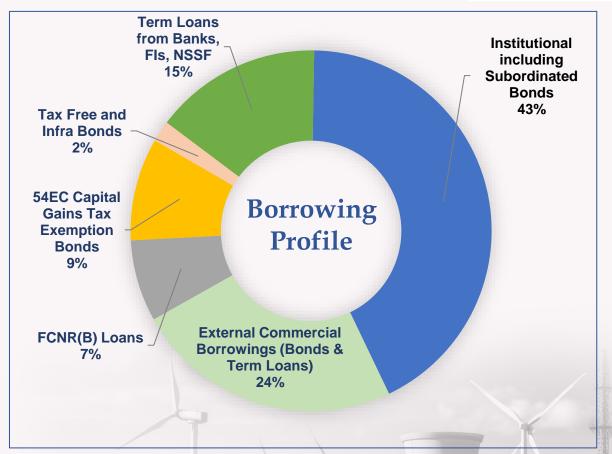
Perpetual Debt Instruments also rated "AAA" by CARE Ratings and CRISIL

## **Outstanding Borrowings**



(₹ in crore)

Particulars	30 <sup>th</sup> Sep, 2024	30 <sup>th</sup> Sep, 2023	31 <sup>st</sup> March 2024
(A) Domestic Borrowings			
Institutional including Subordinated Bonds	2,02,776	1,61,141	1,81,471
Loans from Banks, Fls, NSSF, etc.	71,508	80,661	79,806
54EC Capital Gains Tax Exemption Bonds	43,753	40,144	42,356
Commercial Paper	ı	3,100	-
Tax Free Bonds	8,999	9,523	8,999
Infra Bonds	4	4	4
Sub Total (A)	3,27,040	2,94,573	3,12,636
(B) Foreign Currency Borrowings			
External Commercial Borrowings (Bonds & Term Loans)	1,13,976	96,553	1,00,169
FCNR (B) Loans	34,816	22,416	25,139
Sub Total (B)	1,48,792	1,18,969	1,25,308
Grand Total (A+B)	4,75,832	4,13,542	4,37,944



- > Access to multiple sources of funding with a mix of international and domestic sources to meet the business growth
- > One of the four Companies allowed to raise low-cost Capital Gains Tax Exemption Bonds

# **Funds Raised During the Period**



#### (₹ in crore)

Category	Q	2	Н	12M	
Category	FY25	FY24	FY25	FY24	FY24
(A) Long Term					
Capital Gains Bonds	2,098	2,914	4,254	5,457	11,421
Institutional Bonds/ Subordinate Debt	12,820	3,590	29,378	18,432	42,447
Loans from Banks/Fls/ NSSF	500	3,000	2,900	11,300	19,500
Foreign Currency Borrowings	7,766	14,991	18,105	24,913	36,961
Total (A)	23,184	24,495	5,4638	60,102	1,10,329
(B) Short Term					
FCNR (B) Loan	7,744	3,096	23,121	13,183	25,093
Commercial Papers	-	3,100	-	3,100	7,735
Loans from Banks (Tenor more than 6 months)	-	-	-	3,500	3,600
Total (B)	7,744	6,196	23,121	19,783	36,428
Total (A + B)	30,928	30,691	77,759	79,885	1,46,757





05

# FINANCIAL HIGHLIGHTS

- Key Financial Highlights
- Key Ratios
- Standalone Statement of Profit & Loss
- Standalone Statement of Assets and Liabilities



# **Key Financial Highlights for H1 FY25**

#### Highest Ever Half Yearly Profit of ₹7,448 crore



Total Income stands at ₹26,633 crore vs ₹22,571 crore (1 18% YoY)



Net Interest Income stands at ₹9,723 crore vs ₹7,763 crore (★ 25% YoY)



Net Profit stands at ₹7,448 crore vs ₹6,734 crore (1 11% YoY)



Loan book reached to ₹5.46 lakh crore vs ₹4.74 lakh crore (15% YoY)



Assets Quality improved with Net Credit impaired Assets at 0.88% vs. 0.96% YoY



Net-worth stands at ₹72,893 crore vs ₹63,117 crore (★15% YoY)



Capital Adequacy Ratio at 25.31% (Tier – I : 22.87% & Tier – II : 2.44%)

Robust and consistent loan book growth of ~15% YoY

# **Key Ratios**



Particulars	Qź	2	H <sup>2</sup>	12M	
Particulars	FY 25	FY 24	FY 25	FY 24	FY 24
Yield on Loan Assets (%)	10.16	10.06	10.08	9.90	9.99
Cost of Funds (%)	7.18	7.32	7.12	7.17	7.13
Interest Spread (%)	2.98	2.74	2.96	2.73	2.86
Net Interest Margin (%)	3.66	3.75	3.64	3.41	3.57
Return on Net Worth (%)	22.06	24.34	21.03	22.30	22.17
Interest Coverage Ratio (Times)	1.59	1.65	1.57	1.59	1.59
Debt Equity Ratio (Times)	6.47	6.46	6.47	6.46	6.37

The yield on loans has improved in Q2 FY 25 vs Q2 FY 24 to 10.16% from 10.06% due to realignment of interest rates amongst borrowers, while the cost of borrowings has come down to 7.18% from 7.32% in the corresponding period. This is due to judicious mix of borrowing and the innovative derivative structures undertaken by the company for hedging its foreign currency exposure, resulting in improvement in spread by 24 bps.

- Yield = Ratio of interest income on interest bearing Loan Asset to daily average of interest earning loan assets
- Cost of funds = Ratio of finance costs + loss (gain) on Forex translation/transaction + loss (gain) on Fair Value changes + Fees & Commission Expenses to daily average of borrowings
- Interest Spread = Yield minus Cost of Funds
- Net Interest Margin = Ratio of net interest income + gain/ (loss) on Translation/transaction + gain (loss) on Fair Value changes to daily average of interest earning loan assets
- Interest Coverage Ratio = Ratio of PBIT to Finance Cost + Fee & Commission Expense
- Debt Equity = Ratio of Total Borrowings (net of cash & cash equivalents) to Net Worth
- Return on Average Net worth = Ratio of PAT to average Net Worth

#### **Standalone Statement of Profit & Loss**



(₹ in crore)

Dantiaviana	Q	Q2		l1	12M	
Particulars	FY 25	FY 24	FY 25	FY 24	FY 24	
Interest Income on Loan assets	13,187	11,213	25,687	21,678	45,659	
Less: Finance Costs *	8,507	7,350	16,528	14,400	29,974	
Net Interest Income	4,680	3,863	9,159	7,278	15,685	
Other Operating Income	336	235	573	495	1,013	
Net notional gain/ (loss) on fair value changes	(3)	104	283	354	474	
Other Income	76	38	90	43	68	
Total Income (Net of Finance Cost)	5,089	4,240	10,105	8,170	17,240	
Less: Translation/transaction exchange loss/(gain)	41	81	102	131	167	
Less: Other costs **	152	112	310	222	651	
Less: Impairment on financial instruments	(144)	(760)	328	(702)	-1358	
Profit Before Tax	5,040	4,807	9,365	8,519	17,780	
Less: Tax Expense	1,035	1,034	1,917	1,785	3,761	
Profit After Tax	4,005	3,773	7,448	6,734	14,019	
Add: Other Comprehensive Income/(Loss)	(1,251)	415	(1,169)	597	1,044	
Total Comprehensive Income/(Loss)	2,754	4,188	6,279	7,331	15,063	

<sup>\*</sup> Finance Costs includes fees and commission expense

<sup>\*\*</sup> Other Costs include Employee Benefit, CSR, Depreciation & Amortization and Other Expenses

# **Standalone Statement of Assets and Liabilities**



(₹ in crore)

	(c in order							
Particulars	As at 30.09.2024	As at 30.09.2023	As at 31.03.2024					
Assets								
(1) Financial Assets								
Cash and bank balances	5,170	6,603	2,499					
Derivative financial instruments	17,845	11,354	12,482					
Loans (Ind-AS)	5,36,147	4,63,096	4,99,192					
Investments	6,758	3,253	5,320					
Other financial assets	24,555	24,438	24,425					
Total Financial Assets (1)	5,90,475	5,08,744	5,43,918					
(2) Non-Financial Assets								
Current tax assets (net)	217	296	294					
Deferred tax assets (net)	2,952	2,695	2,485					
Property, Plant & Equipment, Capital Work-in-Progress, Other Intangible assets	670	642	654					
Other non-financial assets	81	83	89					
Total Non-Financial Assets (2)	3,920	3,715	3,522					
Total Assets (1+2)	5,94,395	5,12,460	5,47,440					
Liabilities								
(1) Financial Liabilities								
Derivative financial instruments	2,945	935	760					
Debt Securities	2,88,024	2,51,175	2,66,110					
Borrowings other than Debt Securities	1,88,269	1,64,346	1,72,092					
Subordinated Liabilities	7,373	4,043	7,412					
Other financial liabilities	34,108	28,402	31,841					
Total Financial Liabilities (1)	5,20,719	4,48,901	4,78,215					
(2) Non-Financial Liabilities								
Current Tax Liabilities (Net)	296	172	66					
Provisions	123	103	136					
Other non-financial liabilities	365	167	240					
Total Non-Financial Liabilities (2)	784	442	442					
(3) Equity			ج(					
Equity Share Capital	2,633	2,633	2,633					
Instruments entirely equity in nature	558	558	558					
Other equity	69,701	59,926	65,592					
Total Equity (3)	72,892	63,117	68,783					
Total Liabilities and Equity (1+2+3)	5,94,395	5,12,460	5,47,440					







# thank you.









