

REC Limited



A Maharatna Company

Investor Presentation Performance Highlights Q4 and 12M FY 2022-23

More than Five Decades of RELENTLESS GROWTH







REC Journey Journey began to Our 50+ develop power Established infrastructure in **Glorious** Conferred RECIPMT, a rural areas 'Maharatna', premier training highest status for a CPSE Years institute for the power sector 1969 Registered as Appointed as NBFC with Nodal Agency RBI for RDSS Mandate As Nodal Agency, broadened to achieved 100% financing all Household power segments Electrification Conferred First Indian PSU 'Navratna' status, to issue USD Floated IPO -Green Bonds on subscribed 27 Conferred London Stock times IFC status Exchange by RBI

Key Strengths

Experienced

Management

Team With

Sector Expertise

Occupies Strategic Position in the Growth and development of the Power Sector across India

Stron

Strong Fundamentals and Profitable Business Unique and close relationship with all major players – Public & Private – in Indian Power sector

Highest Domestic Rating of "AAA"; International Ratings of "Baa3" & "BBB-" from Moody's and Fitch respectively Registered as NBFC, PFI and IFC with RBI and a Notified Institution to issue 54EC Bonds

Major Player in Renewable Energy segment and creation of India's Green Energy Corridor Nodal Agency for major Govt. of India's power sector programmes -RDSS, Saubhagya, DDUGJY, etc.

'Best PSU'

in the
Financial
Services
category by
Dun &
Bradstreet

India's 25 Most

Profitable Companies by Business Today

Ranked

53rd

in Fortune India 500 (2022)

'Excellence in Corporate Governance'

> Golden Peacock Award (2022)

'Operational Performance Excellence'

Awarded by Indian Chamber of Commerce

The jewel that illuminates the nation shines even brighter

REC IS NOW A MAHARATNA COMPANY



"Accorded Maharatna Status in FY 2022-23"

Maharatna - Business advantages

Give greater operational & financial autonomy.

Allows strategic investments by incorporating JVs, Subsidiaries and M&A activities in India and abroad.

Accelerating growth and supporting Govt's vision for power sector.

Forayed into Infra Sector

For Nation's Accelerated Development

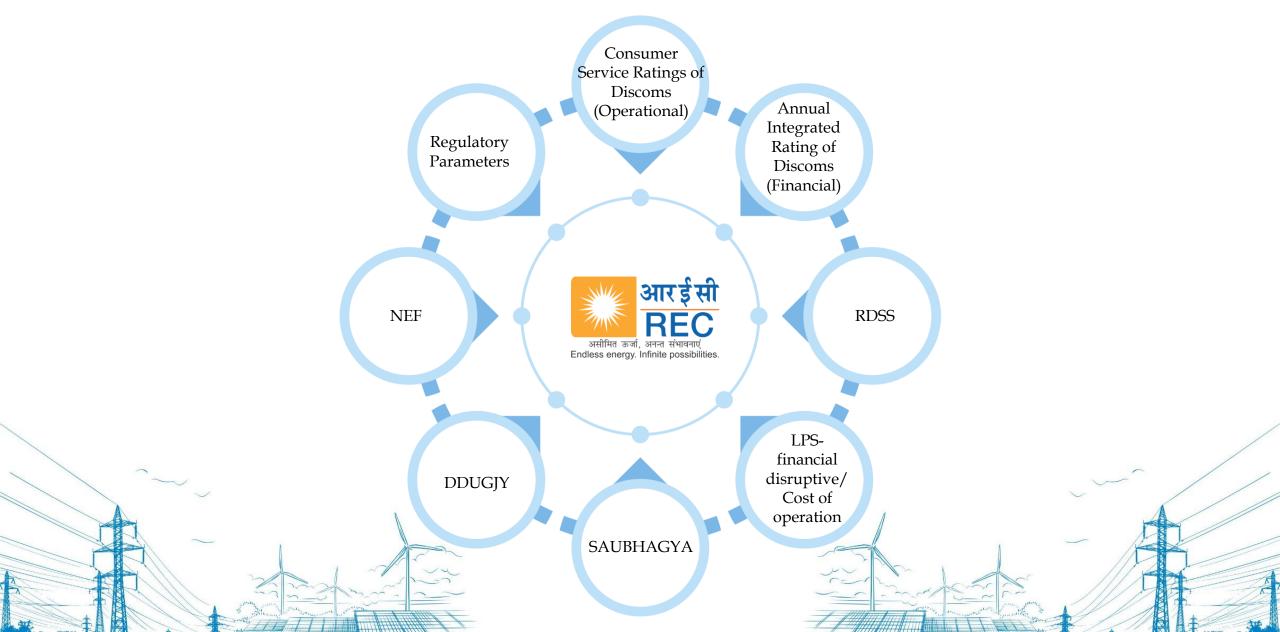


Diversifying the Loan Profile

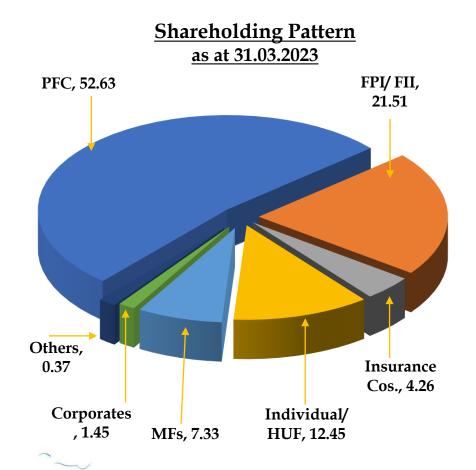
REC is now lending to
Infrastructure and Logistics

sector

Government's Trusted Arm



Shareholders Outlook



EPS (Annualised) ₹ 41.86 Book Value Per Share ₹ 219.05

Bonus issued in FY23 1:3

Dividend Yield 12.43%*

*Dividend Yield is based on the closing share price from NSE as on 31.03.2022 j.e.Rs.92.29 (Bonus Adjusted)

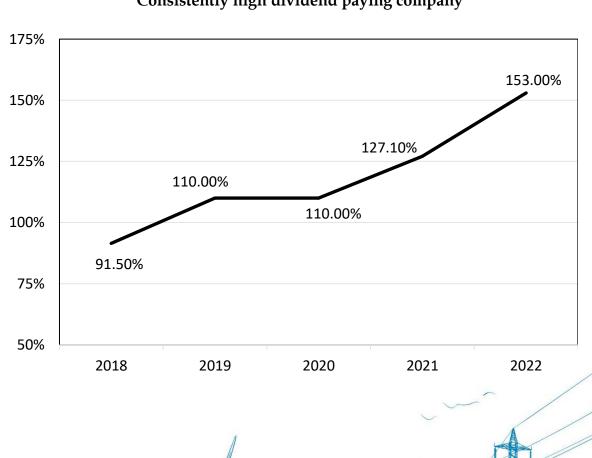
Shareholders Outlook

Top 10 Shareholders as at March 31, 2023

Rank	Particulars	Shareholding (%)
1	Power Finance Corporation Ltd	52.63
2	HDFC Trustee Company Limited	4.92
3	The WindAcre Partnership Master Fund LP	3.57
4	Life Insurance Corporation of India	1.99
5	HDFC Life Insurance Company Limited	0.97
6	India Capital Fund Limited	0.78
7	Vanguard Emerging Markets Stock Index Fund	0.65
8	Vanguard Total International Stock Index Fund	0.63
9	Stichting Depositary APG Emerging Markets Equity Pool	0.62
10	CIM Investment Fund ICAV	0.55
A	TOTAL	67.31

Dividend Payout as a % of Equity Share Capital

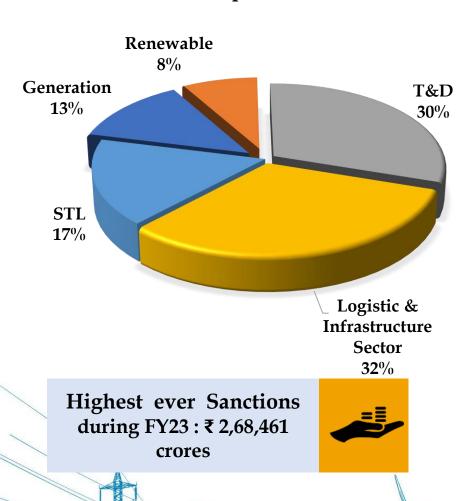
Consistently high dividend paying company





Sanctions - Composition

Sector-wise breakup of Sanctions in 12M FY 23

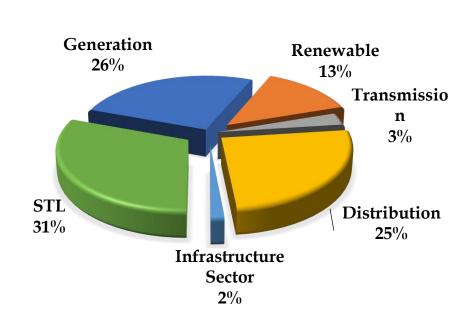


		Q4			12M			
Discipline-wise	FY 22	%	FY 23	%	FY 22	%	FY 23	%
Generation (including Power Infra Projects)	2,296	21	3,807	5	16,081	30	34,529	13
Renewables	4,188	39	350	1	14,734	27	21,371	8
T&D (including LPS)	2,869	26	3,842	5	22,135	41	81,598	30
Logistic & Infrastructure Sector	-	-	61,016	80	-	-	85,735	32
STL/ RBPF	1,471	14	6,950	9	1,471	3	45,228	17
Total Sanctions	10,824	100	75,965	100	54,421	100	2,68,461	100

Disbursements - Composition

Sector-wise breakup of Disbursements in 12M FY 23

(₹ in Crores)



Highest ever
Disbursements during
FY23 : ₹ 96,846 crores

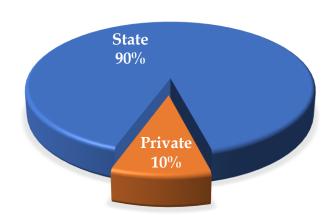


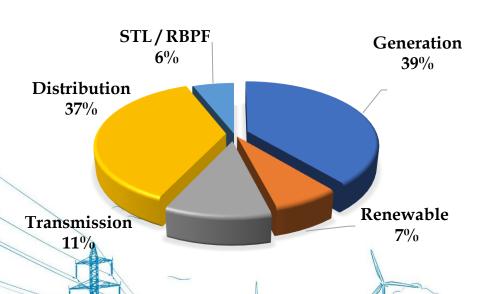
Dissiplina vrice		Q4				12M				
Discipline-wise	FY 22	%	FY 23	%	FY 22	%	FY 23	%		
Generation (including Power Irrigation)	5,284	34	8,310	22	20,750	32	25,050	26		
Renewable	1,259	8	3,650	10	3,404	5	12,985	13		
Transmission	1,287	8	712	2	7,192	11	3,050	3		
Distribution	7,413	48	9,237	25	28,726	45	24,687	25		
Infrastructure Sector	-	-	453	1	-	-	1,453	2		
STL (including RBPF)	243	2	14,577	40	4,078	7	29,621	31		
Total Disbursements	15,486	100	36,939	100	64,150	100	96,846	100		

During Q4 FY 2022-23, disbursement under Late Payment Surcharge (LPS) (Category – T&D) ₹ 6,213 crores and Revolving Bill Payment Facility (RBPF) (Category – STL) ₹ 11,946 crores.



Outstanding Loans - Composition





	As at						
Discipline-wise	31 st March	2022	31 st March 2023				
	Amount	%	Amount	%			
State	3,50,456	91	3,93,225	90			
Private	34,915	9	41,787	10			
Total	3,85,371	100	4,35,012	100			
Generation	1,56,724	41	1,67,765	39			
Renewable	18,824	5	29,073	7			
Transmission	51,407	13	48,333	11			
Distribution	1,56,355	40	1,61,840	37			
Infrastructure Sector	-	-	1,453	<u>_</u>			
STL / RBPF	2,061	1	26,548	6			

Asset Diversification PAN India Presence

Lending across 27 States and 1 Union Territories

State/Joint Sector Borrowers

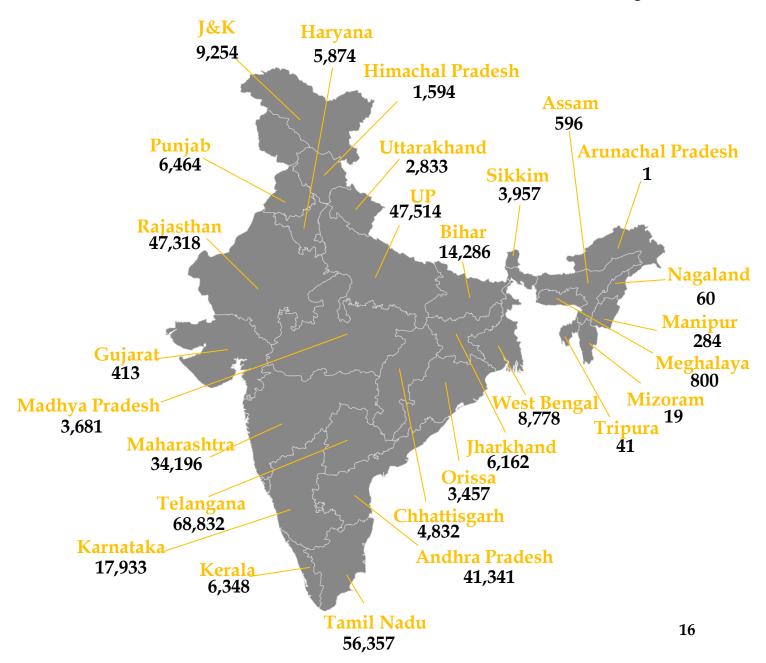
₹ **3,93,225** Crores

Private Sector Borrowers

₹ **41,787** Crores

Total Loan Outstanding

₹ **4,35,012** Crores



Outstanding Loans - Major Borrowers

Major Borrowers (as at March 31, 2023)

S. No.	Top Ten Borrowers	Amount Outstanding (₹ in Crores)	% of Total Loan Assets
1	Tamil Nadu Generation and Distribution Corporation Limited	42,080	9.67%
2	Uttar Pradesh Power Corporation Limited	19,027	4.37%
3	Telangana State Power Generation Corporation Limited	18,610	4.28%
4	Kaleshwaram Irrigation Project Corporation Ltd	18,009	4.14%
5	Maharashtra State Electricity Distribution Company Limited	15,530	3.57%
6	Maharashtra State Power Generation Company Limited	14,427	3.32%
7	Southern Power Distribution Company of AP Limited	13,980	3.21%
8	Telangana State Water Resources Infrastructure Development Corporation Limited	12,171	2.80%
9	Tamil Nadu Transmission Corporation Limited	12,056	2.77%
10	Jodhpur Vidhyut Vitran Nigam Limited	11,202	2.58%
	Total	1,77,092	40.71%

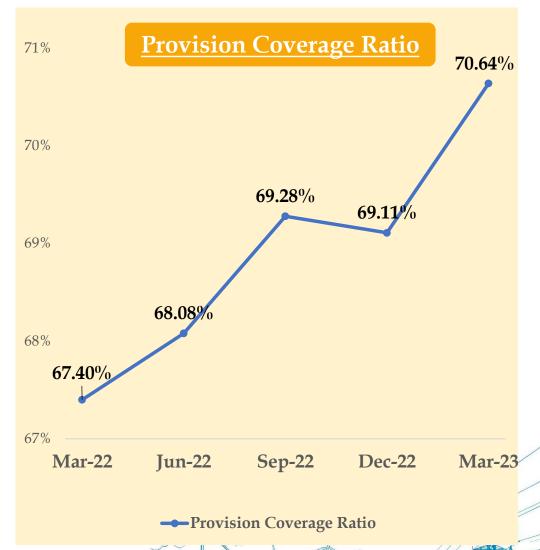
Well-diversified asset portfolio with Top 10 borrowers accounting for ~41% of current loans.

No slippage in Top 10 accounts



Asset Quality as at March 31, 2023



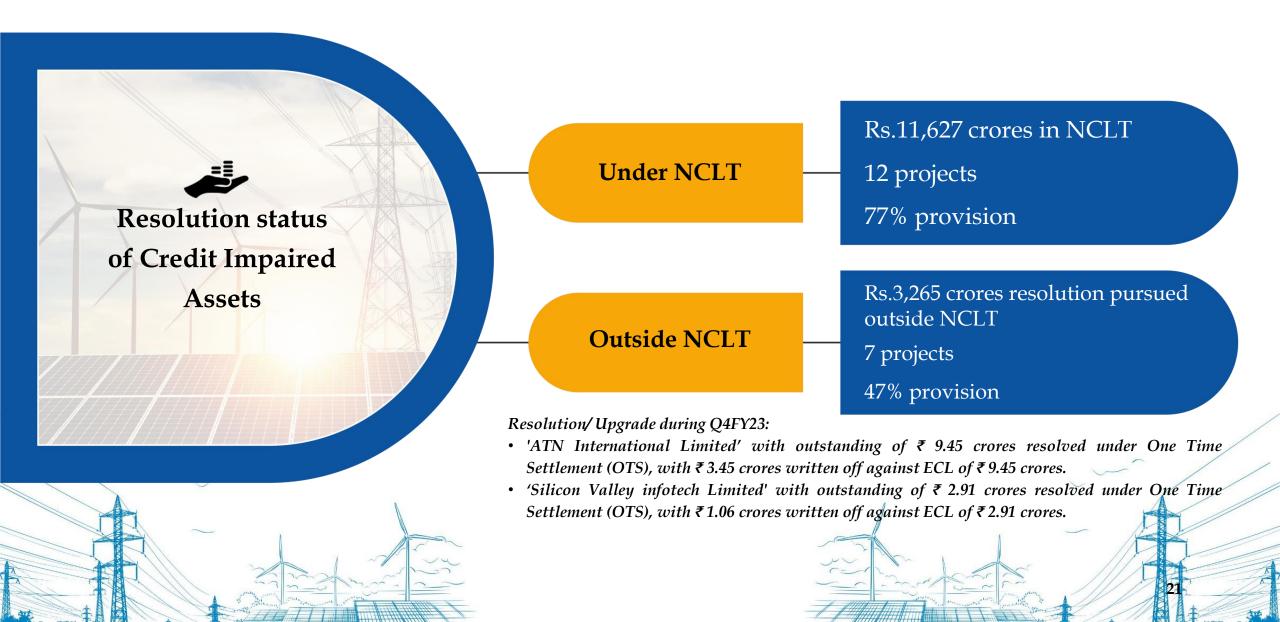


Loan Portfolio as at March 31, 2023

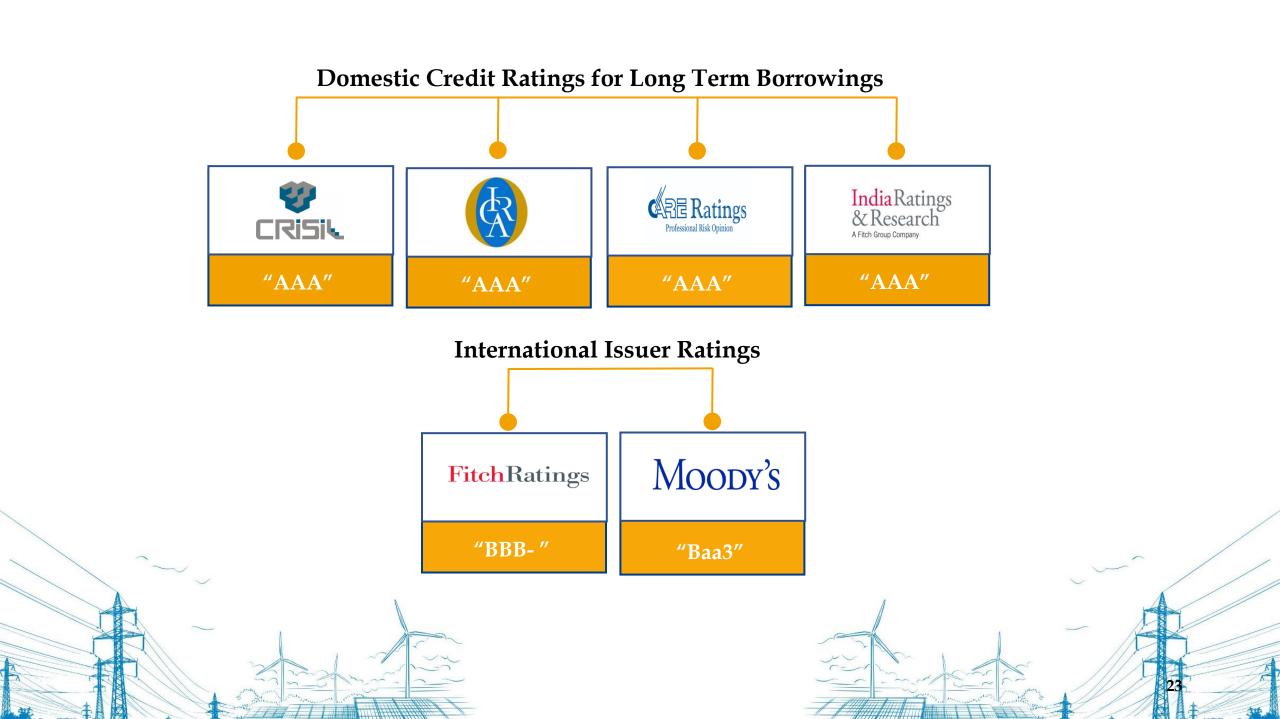
B # 1		C	redit Impaired . (Stage - III)			Standard Asso (Stage - I & I		T. A. I. F.C.L.
Particulars	Loan O/s	O/s	ECL	Provision coverage ratio (%)	O/s	ECL	Provision coverage ratio (%)	Total ECL*
State Sector								
- Generation	1,46,041	-	-		1,46,041	967	0.66%	967
- Renewable	12,156	-	-		12,156	89	0.73%	89
- Distribution	1,61,840	-	-		1,61,840	1,733	1.07%	1,733
- Transmission	45,187	-	-		45,187	181	0.40%	181
- STL / RBPF	26,548	-	-		26,548	301	1.13%	301
- Power Infrastructure	1,453	-	-		1,453	6	0.40%	6
Total State Sector	3,93,225	-	-		3,93,225	3,277	0.83%	3,277
Private Sector								
- Generation	21,724	14,229	10,146	71.30%	7,495	81	1.08%	10,227
- Renewable	16,917	663	374	56.35%	16,254	368	2.27%	742
- Transmission	3,146	-	_	-	3,146	18	0.57%	18
Total Private Sector	41,787	14,892	10,520	70.64%	26,895	467	1.74%	10,987
Grand Total	4,35,012	14,892	10,520	70.64%	4,20,120	3,744	0.89%	14,264

^{*}In addition to the above, Reserves available in the form of Statutory Reserve u/s 45-IC of RBI Act amounting to ₹ 8,025 crores.

Credit Impaired Assets - Resolution Status



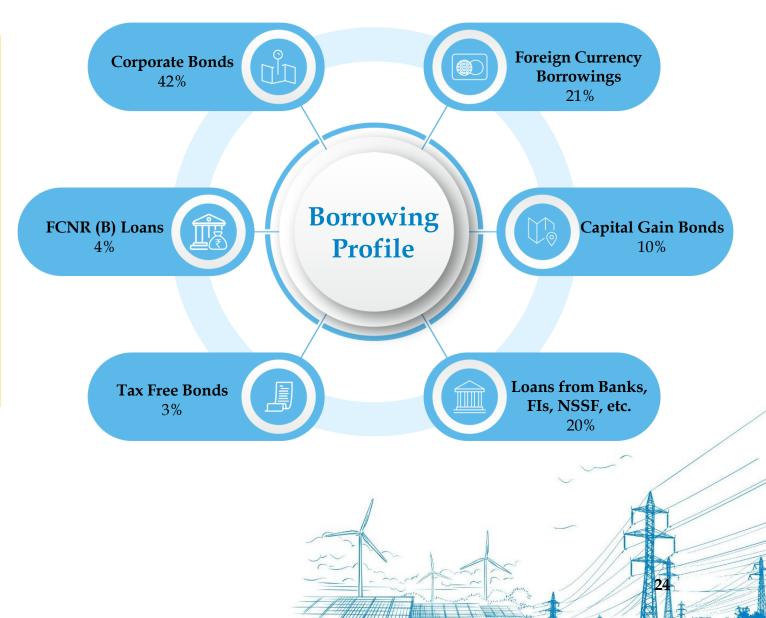




Outstanding Borrowings

Particulars	31 st March 2022	31 st March 2023
Corporate Bonds	152,692	1,56,868
Foreign Currency Borrowings	65,957	78,440
FCNR (B) Loans	9,855	15,424
Capital Gain Bonds	25,438	37,587
Tax Free Bonds	11,809	10,307
Commercial Papers	-	-
Loans from Banks, FIs, NSSF, etc.	61,089	75,986
Infra Bonds	4	4
Grand Total	3,26,844	3,74,616

^{~ 91%} of foreign currency exposure with remaining tenure upto 5 years hedged till maturity.



Funds Raised During The Period

Category	Ç	<u>)</u> 4	12M	
	FY22	FY23	FY22	FY23
(A) Long Term				
Capital Gains Bonds	2,512	3,709	7,316	12,154
Institutional Bonds/ Subordinate Debt	-	11,753	9,080	25,545
Loans from Banks/FIs/ NSSF	6,550	6,861	25,850	22,911
Foreign Currency Borrowings	2,457	3,126	19,683	10,036
Total (A)	11,519	25,449	61,929	70,646
(B) Short Term				
FCNR (B) Loan	745	1,853	10,495	15,088
Commercial Papers	-	-	2,000	-
Loans from Banks (Tenor more than 6 months)	-	-	3,950	1,150
Total (B)	745	1,853	16,445	16,238
Total (A + B)	12,264	27,302	78,374	86,884





Key Financial Highlights for 12M FY23

Highest ever Annual Net Profit at ₹ 11,055 crores

- **1** Total Income stands at ₹ 39,253 crores.
- **(↑)** Net Profit stands at ₹ 11,055 crores (**↑** 10% YoY).
- **1** Loan book reached to ₹ 4.35 lakh crores (**1**3% YoY)
- Assets Quality improved with Net Credit impaired Assets at 1.01% (vs. 1.45% YoY)
- **1** Net-worth stands at ₹ 57,680 crores (**1**3% YoY)

Standalone Statement of Profit & Loss

Parti aulara	Ç	<u>)</u> 4	12M		
Particulars	FY 22	FY 23	FY 22	FY 23	
Interest Income on Loan assets	9,235	9,904	37,811	38,360	
Less: Finance Costs **	5,353	6,497	22,053	23,738	
Net Interest Income	3,882	3,407	15,758	14,622	
Other Operating Income	289	240	975	802	
Net notional gain/ (loss) on fair value changes	56	(31)	346	45	
Other Income	21	11	98	45	
Total Income (Net of Finance Cost)	4,248	3,627	17,177	15,514	
Less: Translation/transaction exchange loss/(gain)	471	(30)	799	1,114	
Less: Other costs *	190	166	480	546	
Less: Impairment on financial instruments	754	(320)	3,473	115	
Profit Before Tax	2,833	3,811	12,425	13,739	
Less: Tax Expense	545	810	2,379	2,684	
Profit After Tax	2,288	3,001	10,046	11,055	
Add: Other Comprehensive Income/(Loss)	(264)	644	(59)	(971)	
Total Comprehensive Income/(Loss)	2,024	3,645	9,987	10,084	

^{*}Other Costs include Employee Benefit Expenses, CSR Expenses, Depreciation & amortization expense and Other Expenses

^{**}Finance Costs includes fees and commission expense.

Statement of Assets and Liabilities

As at 31.03.2022	As at 31.12.2022	As at 31.03.2023
4,06,417	<u>4,35,235</u>	4,60,591
2,422	1,168	1,987
5,510	8,481	8,982
3,71,931	3,97,887	4,22,084
2,158	2,985	3,138
24,396	24,714	24,400
<u>3,996</u>	<u>4,895</u>	<u>4,286</u>
179	597	296
3,135	3,593	3,277
634	627	643
48	78	70
4,10,413	4,40,130	4,64,877
<u>3,59,231</u>	<u>3,85,094</u>	<u>4,06,988</u>
553	922	977
3,33,102	3,58,976	3,80,836
25,576	25,196	25,175
<u>196</u>	<u>197</u>	<u>209</u>
<u>50,986</u>	<u>54,839</u>	<u>57,680</u>
1,975	2,633	2,633
558	558	558
48,453	51,648	54,489
4,10,413	4,40,130	4,64,877
	4,06,417 2,422 5,510 3,71,931 2,158 24,396 3,996 179 3,135 634 48 4,10,413 3,59,231 553 3,33,102 25,576 196 50,986 1,975 558 48,453	4,06,417 4,35,235 2,422 1,168 5,510 8,481 3,71,931 3,97,887 2,158 2,985 24,396 24,714 3,996 4,895 179 597 3,135 3,593 634 627 48 78 4,10,413 4,40,130 3,59,231 3,85,094 553 922 3,33,102 3,58,976 25,576 25,196 196 197 50,986 54,839 1,975 2,633 558 558 48,453 51,648

Key Ratios

Dantiardana	(12M		
Particulars	FY 22	FY 23	FY 22	FY 23
Yield on Loan Assets (%)	10.09	9.65	10.23	9.73
Cost of Funds (%)	6.67	7.17	7.00	7.28
Interest Spread (%)	3.42	2.48	3.23	2.45
Net Interest Margin (%)	4.09	3.29	4.01	3.38
Return on Net Worth (%)	18.08	21.34	21.28	20.35
Interest Coverage Ratio (Times)	1.53	1.59	1.56	1.58
Debt Equity Ratio (Times)	6.41	6.49	6.41	6.49

Yield = Ratio of interest income on interest bearing Loan Asset to daily average of interest earning loan assets

Cost of funds = Ratio of finance costs + loss, if any, on Forex translation/transaction + Fees & Commission Expenses to daily average of borrowings Interest Spread = Yield minus Cost of Funds

 $Net\ Interest\ Margin=Ratio\ of\ net\ interest\ income+gain/\ (loss)\ on\ Translation/transaction\ to\ daily\ average\ of\ interest\ earning\ loan\ assets$

Interest Coverage Ratio = Ratio of PBIT to Finance Cost + Fee & Commission Expense

Debt Equity = Ratio of Total Borrowings (net of cash & cash equivalents) to Net Worth

Return on Average Net worth = Ratio of PAT to average Net Worth



THANK YOU!



असीमित ऊर्जा, अनन्त संभावनाएं Endless energy. Infinite possibilities.